



VIRTUAL
SMALL BUSINESS TRAINING WEEK 2021
SBTW21
BUILD ★ GROW ★ ELEVATE
Expanding the Defense Industrial Base

DoD SMALL BUSINESS WORKFORCE CREDENTIALING

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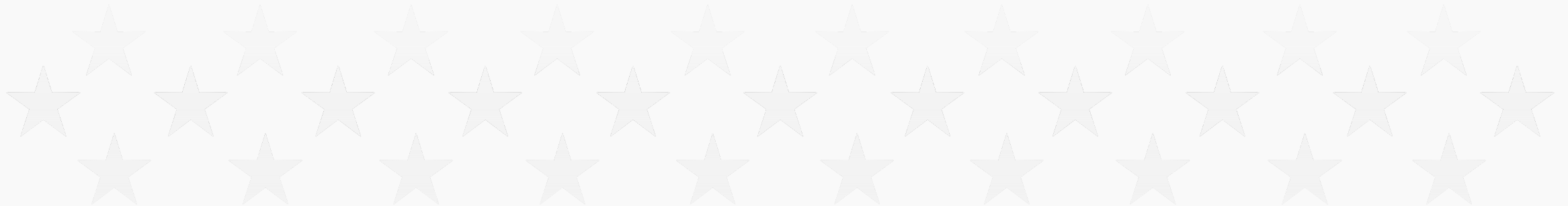
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8/18/2021

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- Small Business Professional Experience
- Small Business Credentialing Framework
- Small Business **Credential** Requirements
- Questions





Small Business Professional Experience

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- The following are functional areas of Small Business Professional experience (DoDI. 4205.1)
 - **Acquisition Functional Area:** Program manager, Deputy program manager, or assistant program manager for federal acquisition programs;
 - **Engineering Functional Area:** Chief engineer, systems engineer, assistant engineer, or product support manager for federal acquisition programs;
 - **Contracting Functional Area:** federal contracting officer; small business technical advisor; contracts administrator for Federal Government contracts;
 - **Other areas of experience:** Business attorney specializing in federal procurement law; small business liaison officer; officer or employee who managed Federal Government contracts for a small business; or individual whose primary responsibilities were for the functions and duties of the Small Business Act.



New Small Business Professional Credentialing Framework

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Small Business Professional Credential (CSBP 001)

SBP 101
Introduction to Small Business Programs, Part A
(8 hrs. Online)

SBP 201
Intermediate Small Business Programs, Part A
(7 hrs. Online)

SBP 102V
Introduction to Small Business Programs, Part B
(25 hrs. VILT)

SBP 202V
Intermediate Small Business Programs, Part B
(25 hrs. VILT)

SBP 210
Subcontracting
(36 hrs. VILT/Classroom)



Small Business Professional Credential – CSBP 001

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- DoD Contracting Certification Taskforce recommendation of a SB/Socioeconomic Programs credential approved by the Service Procurement Executives on 3 April 2020
- SBP credential, based on DAU discussions with DoD OSBP:
 - SBP 101: Introductory small business course covers the small business vision, goals, culture, and values from the view of the Functional Leader, A&S, and the SECDEF. Prerequisite for SBP 102V.
 - SBP 102V: In this VILT course, SBPs apply basic knowledge of the legislation, policies, acquisition process, and market research techniques required to advise stakeholders effectively, and to advocate for small business participation in defense acquisitions, and to educate small businesses on doing business with DoD.
 - SBP 201: This intermediate course prepares mid-level SBPs to work as an integral part of the acquisition team. It provides an overview of the small business decision-making process, contributions of the SBP, the Small Business Administration, small business outreach strategies, special programs, the source selection evaluation process, and post-award issues. Prerequisite for SBP 202V.



Small Business Professional Credential – CSBP 001 (continued)

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- SBP 202V: This VILT course prepares mid-level SBPs to work effectively with acquisition teams throughout the acquisition lifecycle. Students demonstrate their comprehension of concepts introduced in Part A. As a capstone to the course, students help each other in resolving small business issues that they are currently confronting in their agencies.
- SBP 210: This course provides an overview of subcontracting as a means of maximizing small business opportunities, and the SBP's role in advising on subcontracting requirements. After learning key concepts, students apply them to job-relevant situations and get feedback and remediation from instructors.
- Assessment: Online, scenario-based, multiple choice exam. Requires 80% to pass.
- For more information on CSBP 001 visit https://icatalog.dau.edu/onlinecatalog/tabnav_credentials.aspx
- Enroll in a Credential through the DAU Learning Management System (LMS) at <https://dau.csod.com>

Questions?

