

SMALL BUSINESS TRAINING WEEK 2021 DON Breakout

AUGUST 19th 2:30 PM – 4:30 PM EST



Department of the Navy Office of Small Business Programs

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AGENDA

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1430	Welcome, Awards & Recognitions	Mr. Jimmy Smith, <i>Director, DON OSBP</i>
1500	Small Business Credentialing	Mr. Smith
1530	BREAK	
1540	Website and Webinar Series	Ms. Destiny White, <i>Public Affairs Officer, DON OSBP</i>
1555	Performance	Ms. Alyse Bullock, <i>Associate Director, DON OSBP</i>
1610	Questions & Answers	Ms. Denise Randolph, <i>Chief of Staff, DON OSBP</i>
1625	Closing	Mr. Smith



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SMALL BUSINESS TRAINING WEEK 2021
Awards & Recognition



MR. JIMMY SMITH
DIRECTOR, DON OSBP



SMALL BUSINESS TRAINING WEEK 2021
HAILS



NAVAIR

Ms. Irma Alexander

Ms. Terressa Bebout

DON OSBP

Mr. Kris Parker

Ms. Denise Randolph



SMALL BUSINESS TRAINING WEEK 2021
FAREWELLS



NAVFAC

Mr. Joseph McGrenra

DON OSBP

Ms. Maya Jackson

Ms. Vickie Morgan

Ms. Mercedes Thurston



SMALL BUSINESS TRAINING WEEK 2021



2021 AWARDEES



SMALL BUSINESS TRAINING WEEK 2021



STRATEGIC SYSTEMS PROGRAMS



SMALL BUSINESS TRAINING WEEK 2021



Ms. Mamiko Jackson
Mr. Michael McLaughlin
Mr. Michael Pyryt



SMALL BUSINESS TRAINING WEEK 2021



NAVAL SUPPLY SYSTEMS COMMAND



SMALL BUSINESS TRAINING WEEK 2021



Mr. Jeff Brescini

Ms. Annette Stevenson



SMALL BUSINESS TRAINING WEEK 2021



NAVAL AIR SYSTEMS COMMAND



SMALL BUSINESS TRAINING WEEK 2021

← NAVAIR OSBP National Team →

Ms. Irma Alexander

Ms. Dawn Chartier

Ms. Terressa Bebout

Mr. Larry Butts

Ms. Cynthia Thompson

Ms. Leslie Faircloth

Ms. Christina Watts



SMALL BUSINESS TRAINING WEEK 2021



NAVAL SEA SYSTEMS COMMAND



SMALL BUSINESS TRAINING WEEK 2021



Mr. David Walz
Mr. Carlos Duran
Ms. Mae Mathieu



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DEPARTMENT OF THE NAVY OFFICE OF SMALL BUSINESS PROGRAMS



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Ms. Destiny White



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SMALL BUSINESS PROGRAM CREDENTIAL

FOLLOW UP TO THE PANEL DISCUSSION

with

MR. JIMMY SMITH

Director, Office of Small Business Programs

and

MS. ALYSE BULLOCK

Associate Director, DON OSBP



Small Business Program Credential Process

Department of the Navy
Office of Small Business Programs

- DON is leading the way in credentials
 - 51% of those credentialed across all of DoD are DON
- Fulfillment
 - Submit the appropriate documentation and form to your local training coordinator
 - Mr. Smith will endorse as the National Lead
 - No fulfillment for SBP 210 or SBP 301
- No Grandfathering
 - Everyone will have to apply for credential and seek fulfillment
- Waitlist
 - SBPs you get priority
 - DAU class schedule for FY 2022 Q1/Q2 will be released on 26 August – apply quickly!



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BREAK

PLEASE RETURN IN 10 MINUTES



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WEBSITE AND WEBINAR SERIES

MS. DESTINY WHITE

Public Affairs Officer, DON OSBP



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PERFORMANCE

MS. ALYSE BULLOCK

Associate Director, DON OSBP





Department of the Navy Office of Small Business Programs

DON Small Business Performance & SBCR App Information

Speaker:
Alyse Bullock
19 August 2021

“Small Business...
The First Option”

Move to SAM.gov

- FY18 data transfer and report testing began on *beta.SAM.gov*
- FPDS-NG Reporting Module retired on 17 October 2020
- All data reporting now only available on *SAM.gov*
 - “Static Reports”
 - *Operation Allies Refugee*
 - *COVID-19* Report
 - *Hurricane Laura* Report
 - ”Standard Reports”
 - Small Business Achievements by Awarding Organization (awarding based report)
 - Small Business Goaling (funding based report)
 - SBA Goaling Exclusions applied to both
 - “Administrative Reports”
 - ”Ad Hoc Reports”
 - Award/IDV Information Report
 - Other Transaction (OTA) Information Report
- FPDS-NG still available for Contract Action Report and IDV award review



Methodology Changes

As of 11 August 2021 the following RISE Act / National Defense Authorization Act (NDAA) 2019/2020 changes are applied to Small Business related awards in SAM.gov:

- Small Business Awards will be *double credited* if either of the following conditions are met:
 - Small Business awards done as a Local Area Set Aside
 - Small Business awards to a Small Business headquartered in one of the following territories:
 - Puerto Rico
 - Guam
 - U.S. Virgin Islands
 - American Samoa
 - Northern Marianas Islands
 - If an award meets both of these conditions it is only double credited once
 - Double credit for these awards will continue until 30 September 2022
- These “double credit” Small Business awards are **only applicable** to Small Business, Small Disadvantage, Service-Disable Veteran Owned, Women Owned, and HUBZone awards
- The “double credited” amount is **NOT** added to the Overall Total Awards



Target Establishment

Department of the Navy
Office of Small Business Programs

Dates

- MajComs should gather information from their lower echelons/field activities to develop proposed FY22 targets
 - Send DON OSBP proposed targets by Noon October 8th.
- Schedule date/time to negotiate FY22 targets
 - October 13th thru 21st
- FY22 Targets finalize no later than 29 October 2021



SBCR App Update

Department of the Navy
Office of Small Business Programs

- New features for Super Users/Admin
 - Manage Users tab allows existing Admins to set other users to the Admin role
 - SBP's tab displays all users and their MajCom and allows the Admin to Add/Edit/Remove SBPs
 - Help tab has an edit feature that allows Admins to directly edit their MajComs the Super User contact information
- PCR Access Update
- Expected to sunset once EPS (new contract writing system) is fully deployed at the end of FY23



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QUESTION AND ANSWER SESSION

MS. DENISE RANDOLPH

Chief of Staff, DON OSBP



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CLOSING REMARKS

MR. JIMMY SMITH

Director, Office of Small Business Programs

