

Headquarters U.S. Air Force

Integrity - Service - Excellence

Small Business: Getting the Mission Done



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THANK YOU FOR WHAT YOU DO!

The Impact on Me of Walking in Your Shoes



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Overview

- **My story**
- **My “secret sauce” career advice**
- **Mega trends impacting DoD’s small business program in FY23**



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How a Lawyer Became the Air Force Small Business Director

Food for Thought for this Maturing Career Field?



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Paying It Forward

A Current Example that Exemplifies:

- **Innovation**
- **Better value for the money**
- **Faster Development**
- **Responsive Management**

Other AF-Wide Small Business Initiatives from AF/A8



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“My Secret Sauce”

Write appraisal performance objects to mirror SES Executive Core Qualification:

- **Leading People**
- **Leading Change**
- **Business Acumen**
- **Coalition Building**
- **Results Driven**





My Leadership “Secret Sauce”

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■ Vision

- Think Big & “Quick Wins”
- Take the Long View



■ Strategy

- Be Strategic and Opportunistic
- Take Informed Leaps of Faith
- Look Beyond the Obvious



■ Reflection

- Find Time for Reflection





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Mega Trends – FY23 and Beyond



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Thank you for all you do!

