



## Virtual Small Business Training Week 2021 August 17 - 19

### Session Q&As

**Day 2: Wednesday, August 18 @ 3:20pm – 4:20pm**

**Session: Why Is Leadership Training Important?**

**Questions Below Were Answered Live During the Presentation and Do Not Require an Additional Response**

Q	Mission, Mission & Expectations, thank you Ms. Webb. Mr. Jackson, "Passion" is key. How do we overcome being short staffed and then staffed with personnel who has limited knowledge in contracts, and still horn your strengths?
Q	What books have you read that have added value as a leader?
Q	What are some of the experiences that you have had that you have felt most beneficial to building your leadership competencies (rotations, tough assignments, mentor relationships etc)
Q	What are the 3 Cs, have Collaboration and Candor, what was the other?
Q	How have you modified your leadership styles to accommodate your virtual workforce?
Q	What is your strategy to on how you manage your personnel upward effectively?
Q	Thank you all for this very informative discussion. Can you discuss how you handle disagreements with other leaders?
Q	Can you say again what the acronym TIPS? Thank you.
Q	How would you get people to work together within a telework environment?
Q	Most leaders draw upon their past experiences, either negative or positive, which influenced their leadership style. Is this the case for you and if so, can you share one or more of those experiences?
Q	Vision, Mission & Expectations, thank you Ms. Webb. Mr. Jackson, "Passion" is key. How do we overcome being short staffed and then staffed with personnel who has limited knowledge in contracts, and still horn your strengths?
Q	Please reshare in writing what TIPS represents?
Q	Small Business Professionals are not decision makers but are advisors and as such are confined to being influencers and thought leaders. Do you have any insights to share about specific training about how to influence decision makers when you don't have any decision making or policy?
Q	What management challenges do leaders face with virtual teams?
Q	Do any of you have a requirement to conduct annual evaluations and if so, what has been the approach doing that virtually?
Q	What are your thoughts on leadership techniques across generations with Gen Z'ers starting their careers?

**Q**

How do we mentor and develop the next generation of leaders in the current telework environment?